

Building a Foundation for Musical Excellence

## PBA CONTACTS

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## 2009-10 OFFICERS

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PBA Annual Meeting &  
Elections

Tuesday, April 20 7:30  
pm

Pioneer Band Room  
B-126

## President's Report

Thank you for the opportunity to serve the Pioneer Bands again this year. It is a pleasure to work with the many families who find ways to make opportunities available for our students all year long. From Band Registration in August to the China Tour, I've seen smiling volunteers every step of the way. It's exciting to know we can still look forward to the Band Banquet, Concert Band's Music in the Parks trip, and Picnic Pops.

Back in August 2009, Band Camp Sunday at Interlochen showcased 200 students in the first amazing concert performance of the school year. This was only the beginning of an award-winning musical year. The Grammy Announcements in March declared Pioneer High School Music Department to be one of the top three in the country.

You may or may not realize a lot of work, paid and unpaid, goes on behind the scenes in our band program. Mr. Leach and Ms. Waring put in many hours outside the school day. We had a flag coach, Cara Yonovitz, who worked with the flags through marching season this year. We had year-long sectional support from Dan Piccolo for percussion and from Ben Kessler for trombones. For Bands-In-Review we welcomed Dr. Robert Spradling as a guest conductor. I would also like to acknowledge the hard work and dedication of my fellow Pioneer Band Association officers, of committee members, of committee and project leaders, and of the countless (and tireless) volunteers who take such good care of our uniforms, newsletters, marching band safety, website, Picnic Pops, band festival, China Tour and so much more.

Speaking of which, China will never be the same after a visit from the Symphony & Jazz Bands. Music truly is a universal language. PBA was very pleased to be able to provide scholarships and stipends to make it happen. If you haven't watched the band playing "Stars and Stipes" on the Great Wall or read the blog by Leo and Niko, you should. They're all on our website.

I would again like to acknowledge the energy and work ethic of our passionate Director of Bands, David A. Leach, and our dedicated Associate Director of Bands, Nancy Waring. As always, our young musicians are worth the work!

*-Gloria Wilson*

## Secretary's Report

I started in this position after the school year was up and running, taking over in October 2009 for Christine Cook who had to resign as Secretary due to career obligations. So I had to jump in and learn the ropes quickly, and I'm especially grateful for the warm welcome from all of my Board colleagues.

This year, China Tour meetings pre-empted or shortened a few of the regular monthly PBA membership meetings, while a snowstorm eliminated another one. Attendance at the meetings that did take place averaged about 25 members. Minutes of those meetings, plus other information including past newsletters and annual reports, are available on our Web site at [http://aapioneerbands.org/?page\\_id=39](http://aapioneerbands.org/?page_id=39)

At these meetings David Leach and Nancy Waring shared information about concerts and performances, and there was much discussion of the struggle to maintain adequate fundraising income and allocate our limited resources efficiently, given the economic times.

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We met as a Board every month, where the topics included Tour logistics, Gala and other event planning, fundraising opportunities, and financial matters including the optimum allocation of responsibilities among the Treasurers and our Bookkeeper Daryl Hurst.

This is my last year as a band parent, and my involvement in this organization has been an incredibly rewarding and enriching experience. I've gotten to know some great people, learned first-hand the unbelievable amount of work that our dedicated directors put in, and felt part of something that makes a huge positive difference in the lives of our students. I wish this program nothing but the best in the future.

**- Fritz Yunch**

## Co - Treasurer's Report

This was an exciting year to come on as new Treasurers, to say the least. China Tour provided a fair bit of extra practice in PBA-style bookkeeping. However, with that behind us and a non-tour year coming up, we are focusing now on budgets and next on how to improve Treasurer-member communication.

With the recession still going in 2009, fundraising was short of the goals set in the previous budget. The new system of setting a \$100 target to be covered by car wash, thrift shop, candy, donations, and occasional extra fundraisers (e.g., Zippy and flower sale) gives members greater flexibility in choosing fundraising activities, but makes it more difficult to predict where the money will come in. Altogether, these fundraisers have raised \$20,500, which is \$4,500 short of the target of \$25,000 (\$100/family). There is still time for families to make a donation to meet that target and we will be sending out emails in early May to let people know where they stand on the year.

Gala, our largest single fundraiser, came in on target at about \$15,000 due to the hard work of Janene Centurione & Ann Curtis in keeping costs down. Program fees brought in the expected \$7,000 and Bands In Review and Band Festival concession provided some additional funds as well. Altogether, fundraising income came in approximately \$10,000 below the target.

On the plus side, spending was also largely under budget. After Cedar Point costs are accounted for, we expect that the tour and scholarship budgets will come in around \$4,000 under. About \$1,500 in printing and postage costs were saved by Kathy Toy-Nao's shift to an e-newsletter. Other frugal committee chairs have helped us save the \$10,000 that we didn't raise (relative to our target). The upshot is that the bottom line for PBA for 2009-10 looks like it will be about at the -\$20,000 planned for a tour year when all the numbers are in.

Next year is a non-tour year and an opportunity to refill

the coffers. The proposed budget covers a two-year cycle in which 2010-11 (non-tour year) is designed to build resources to cover greater expenses in the following year (tour year). The 2010-11 budget was approved last year, but we have proposed some changes to that budget to better reflect recent spending & income patterns. We also present the new budget for 2011-12.

We hope that members find it easy to get in contact with the Treasurers & get their questions answered. The books are open, as are our 990's (IRS forms). Please contact us at [treasurer@aapioneerbands.org](mailto:treasurer@aapioneerbands.org) if you have questions, issues, or just want to see the books.

**-Carol Flannagan & Paulette Schonsheck**

## Co - Vice President's Report

Our primary role this year has been to provide support by helping to organize some of the volunteer efforts for and participating in the execution of the many PBA activities that took place. In the great tradition of the PBA, parents once again stepped up with gusto!

From getting students registered and outfitted at Band Registration, to providing information at Band Camp, to making sure the musicians had snacks and drinks during marching practice, to setting up suds and hoses and managing the kids as they scrubbed cars at the car wash, to planning and coordinating the picnic, to organizing and helping out at the bowling party, to selling concessions at the District Festival, to decorating, donating time and merchandise, selling tickets to, and simply attending our fabulous Gala and much, much more, dozens and dozens of you contributed to an amazingly successful year. And we know that the Band Banquet, Picnic Pops, and the Senior Luncheon, which are just around the corner, will be fabulous events once again, because so many of you are working hard to make it so.

We want to particularly acknowledge and thank those parents who have chaired many of these events for the extra time and effort they have (and continue to) put in. You can find all of their names at the beginning of this year's Band Directory. And one special thank you to those parents of the Bands' Seniors, who have given so much these past four years. PBA could not have done nearly so much without you.

We wish you all a great summer filled with relaxation, quality time with your families, and – of course – much music! And we look forward to seeing all of you returning families at Band Camp in August, when we begin to do it all over again!

**-David Baum & Linda Long**

**2010-11, 2011-12 Pioneer Band Association  
Proposed Budget**

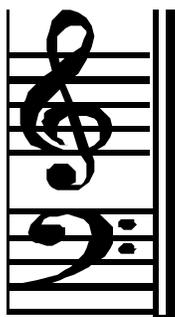
	Non-Tour Year	Tour Year	Notes
<b>I N C O M E</b>	<b>2010-11</b>	<b>2011-12</b>	
<b>Band Activities Income</b>			
Band Camp Fees	\$58,000	\$58,000	Break even
Band Festival Concession	\$2,000	\$2,000	\$1650 net
Band Banquet Ticket Sales	\$2,700	\$2,700	-\$800 net
Picnic Pops	\$6,300	\$6,300	\$300 net
Senior Activities	\$300	\$300	-\$1,100 net
<b>Total Band Activities Income</b>	<b>\$69,300</b>	<b>\$69,300</b>	
<b>Fundraising Income</b>			
Car Wash	\$5,000	\$5,000	\$4,700 net
Candy Sale	\$18,000	\$24,000	\$8K/\$11K net
Thrift Shop income	\$1,400	\$1,400	No cost
Gala & Auction	\$25,000	\$25,000	\$15K net
Bands in Review	\$2,500	\$2,500	No cost
General Contributions	\$4,000	\$4,000	No cost
Other fundraising	\$2,600	\$10,000	This is net goal
<b>Total Fundraising Income</b>	<b>\$58,500</b>	<b>\$71,900</b>	<b>Net ~\$38K/\$49K</b>
<b>Social Activities Income</b>			
Apparel Sales	\$2,000	\$2,000	
Bowling Party	\$150	\$150	
<b>Total Social Activities Income</b>	<b>\$2,150</b>	<b>\$2,150</b>	
<b>Operating Income</b>			
Annual Dues (\$30 each * 230)	\$7,000	\$7,000	
Checking/Savings Dividends	\$1,000	\$1,500	
<b>Total Operating Income</b>	<b>\$8,000</b>	<b>\$8,500</b>	
<b>TOTAL INCOME</b>	<b>\$137,950</b>	<b>\$151,850</b>	

**2010-11, 2011-12 Pioneer Band Association  
Proposed Budget**

	Non-Tour Year	Tour Year	Notes
<b>EXPENSES</b>	<b>2010-11</b>	<b>2011-12</b>	
<b>Band Activities Expenses</b>			
Band Camp	\$58,000	\$58,000	
Marching Band Hospitality	\$250	\$250	
Band Festival Concession	\$350	\$350	
Band Banquet	\$3,500	\$3,500	
Picnic Pops	\$6,000	\$6,000	
Instrument Repairs*	\$750	\$750	Carries over
Instrument Purchase Fund*	\$2,000	\$2,000	Carries over
Flag Instructor	\$500	\$500	New
Director's Equip & Supplies	\$300	\$300	New
Jazz Band	\$400	\$400	New
Sheet Music	\$200	\$200	Increased \$100
Director's Discretionary Fund	\$500	\$500	
Guest Conductors/Soloists	\$1,000	\$1,000	
Sectional Support	\$4,000	\$4,000	
Marching Band expenses	\$500	\$500	
Band Tour Contribution	\$0	\$40,000	
General Scholarship Assistance	\$500	\$10,500	
Senior Activities	\$1,400	\$1,400	
Awards & Recognition	\$2,000	\$2,000	Decreased \$300
<b>Total Band Activities Expenses</b>	<b>\$82,150</b>	<b>\$132,150</b>	
<b>Fundraising Expenses</b>			
Car Wash expenses	\$200	\$200	
Candy Sale expenses	\$10,000	\$13,000	
Thrift Shop expenses	\$0	\$0	
Gala expenses	\$10,000	\$10,000	
<b>Total Fundraising Expenses</b>	<b>\$20,200</b>	<b>\$23,200</b>	
<b>Social Activities Expenses</b>			
Apparel expenses	\$500	\$2,000	Large inventory currently
Bowling Party	\$800	\$800	
Band Picnic	\$1,000	\$1,000	
<b>Total Social Activity Expenses</b>	<b>\$2,300</b>	<b>\$3,800</b>	

## 2010-11, 2011-12 Pioneer Band Association Proposed Budget

<b>Operations Expenses</b>			
Band Room Renovations*	\$200	\$200	Reduced \$300 but carries over
Uniform Cleaning	\$3,500	\$3,500	
Concert Uniform Purchase/Repair*	\$300	\$300	New, carries over
Printing and Postage	\$1,500	\$1,500	Reduced \$1,500
Copier Maintenance	\$500	\$500	
Website Hosting	\$400	\$400	Increased \$75
Computer Maintenance*	\$750	\$500	Increased to cover known upcoming expense for storage; carries over
Conference Attendance	\$1,000	\$1,000	
Historical Preservation	\$300	\$300	
Board Discretionary Fund	\$200	\$200	
Merchant Account Fees	\$2,000	\$3,000	Reflects proposed new policy to charge 3% on CC payments
Bookkeeping Fees	\$2,000	\$2,000	Reduced \$2,000; more limited services needed
<b>Total Operations Expenses</b>	<b>\$12,600</b>	<b>\$13,400</b>	
<b>TOTAL EXPENSES</b>	<b>\$117,250</b>	<b>\$172,550</b>	
<b>“Real” Expenses</b>	<b>~\$30,000</b>	<b>~\$82,000</b>	Eliminating break-even and fundraising expenses
NET	\$20,700	-\$20,700	



# Pioneer Band Association

Building a Foundation for Musical Excellence



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ANNUAL REPORT  
PIONEER BAND ASSOCIATION  
PIONEER HIGH SCHOOL  
601 WEST STADIUM BOULEVARD  
ANN ARBOR, MICHIGAN 48103

PLEASE COME TO THE 2010 Pioneer Band Association Annual Meeting & Elections AND CAST YOUR VOTE!!!

Tuesday, April 20, 2010

7:30 pm Pioneer Band Room B-126

### SAMPLE BALLOT

Pioneer Band Association  
April 2010 SAMPLe Ballot

#### Officers

- President  Gloria Wilson & co?  
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- Vice-President  David Baum & Kathy Shipan  
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- Treasurer  Paulette Schonsheck & Carol Flanagan  
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- Secretary  Bill & Jan Maxbauer  
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Should we accept the proposed 2010-2012 budget?

- Yes  No

## The 2009-10 Officers of the Pioneer Band Association Thank Each and Every ONE of You for a Great Year!

We appreciate our directors who go above and beyond the call of duty to work with our students and our organization to make music and encourage our students to be forward-looking human beings. We appreciate all of the parents who said "Yes" when asked, showed up ready to work, asked how they could help, fulfilled their assignments, contributed constructive ideas and comments, attended meetings, made phone calls, ran errands, and willingly gave to this organization even when we unintentionally forgot to give proper credit and say a proper "thank you!!!"

— Gloria, David, Linda, Carol, Paulette and Fritz